Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Business Communications - Reading Reflection 2 – Meet of the Matter

Instructions:

1. Save this document in your folder as **Reading Reflection 2.**
2. Read the question below and answer it in 1 complete sentence.
3. Save your completed document and **SHARE** it to [tellsworth@fillmorecsd.org](mailto:tellsworth@fillmorecsd.org)

1. In the reading “the meet of the matter,” Chad claims that in the real world, the person with the most contacts has a huge advantage. When did he suggest you start making these contacts?

2. Who did Chad unexpectedly meet while he was sitting by the motel pool? What role did this individual play in Chad’s life?

3. What does Chad say is the formula for success?

Success = \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ + \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ + \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

4. What type of *stranger* does chad say never to talk to?